

Marketing Product Information News

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For Immediate Release

**Conoco and Dingo Announce  
New End-to-End Solution for Oil Condition Monitoring**

MaintenanceGuy™ Oil Analysis Program

Houston, TX (March 18, 2002)—Conoco Inc. and Dingo Maintenance Systems, announced today a new comprehensive oil analysis program for their lubricant customers in the Americas.

The MaintenanceGuy™ Oil Analysis Program will provide customers with a wide ranging oil analysis solution including sample kits, a choice of certified laboratories, integration with Conoco lubricant specifications and Dingo's leading web-based condition monitoring software and e-mail alert system.

"The new program will provide our customers with a comprehensive end-to-end solution for oil analysis," said Robert Rhoades, Manager of Technical Services for Conoco. "By integrating Conoco's product specifications directly into the MaintenanceGuy software, we can offer customers better guidance concerning the performance of our lubricants in their equipment," he continued.

The new program enables customers to use any laboratory that has received Conoco's MaintenanceGuy certification. This new certification procedure will include a formal physical audit for best practices and periodic random testing using seed samples of known contamination levels.

"For a fixed sample fee, customers will receive sample kits, testing at a certified lab of their choice and Dingo's leading web-based analytical software," said Paul Higgins, President of Dingo Maintenance Systems.

The online software creates a secure central database for equipment condition histories and generates intuitive graphs to help companies identify at-risk equipment and make cost-effective maintenance decisions. Timely equipment condition information reduces costs through

component life extension, extended oil drains and breakdown avoidance. Color-coded alarms and e-mail notification assure quick attention to at-risk equipment.

“Many companies are already conducting routine oil analysis, but reams of paper lab reports often become no more than a filing exercise,” said Higgins. “This new program will drive more value from investment in oil analysis.” Companies with equipment at multiple sites can combine all equipment data into one database. This will better enable them to compare and benchmark equipment throughout the company. Maintenance staff can then share information online with anyone, anywhere.

Conoco Inc. is a major, integrated energy company active in more than 40 countries. It offers a full line of premium hydrocracked lubricants. The HYDROCLEAR® Lubricants product line serves industries ranging from mining, heavy-duty trucking fleets to injection molding and power generation.

Dingo’s software products include Dingo Lube Professional, Dingo FleetOil Professional for Windows, Dingo Lube Explorer, and Dingo Lab Manager. Dingo’s United States offices are located in Englewood, CO. News releases and a video introduction to the MaintenanceGuy Oil Analysis Program are available at [www.dingo.com](http://www.dingo.com).

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